

From: [Atlanta Fastpitch Company](#)
To: [Dominick Ferraro](#)
Subject: [Ext] Re: [Ext] Re: More Info
Date: Tuesday, April 29, 2025 11:43:37 AM
Attachments: [image001.png](#)
[1000019162-id-d772b660-b5a6-4324-89ef-4e1edb173eab.png](#)
[January, 2025_merged.pdf](#)

Caution: From an external sender. Please take caution.

Good afternoon, Dominick,

I appreciate your patience. Please find below the summarized information regarding our operations, financials, and organizational details, as requested:

Team Participation & Facilities

- Estimated unique participants: Approximately 500 teams.
 - Event schedule and entry fee details have been previously provided.
 - Games are held across various locations in the Atlanta and Central Georgia areas, including:
 - Al Bishop Park, Cobb County
 - South Gwinnett Park
 - Earl O'Neal Sports Complex, Conyers, GA
 - Turner Lake Sports Complex, Covington, GA
 - Stone Road Sports Complex, Oxford, GA
 - Walter B. Williams Park, Madison, GA
 - Heritage Park, McDonough, GA
 - Moseley Park, McDonough, GA
 - Lovejoy Regional Park, Hampton, GA
 - Daughtry Park, Jackson, GA
 - Freedom Park, Valdosta, GA
 - Rock Springs Sports Complex, Milner, GA
 - Forsyth Recreation Department
 - South Walton Park, Walton County, GA
 - All facility agreements are seasonal.
 - Coaches register through [USSSA.com](#), with registration typically opening August 1st for the following season.
 - Team/customer lists and retention data are not currently available.
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Financials and Organization

- Financial statements (Income Statement and Balance Sheet) for 2022–2024 have been provided.
 - Revenue stream details can be found in the P&L.
 - For 2025, we are projecting 750 teams participating.
 - Key event P&Ls are attached for reference.
 - Overhead expenses include:
 - Annual insurance: \$1,200
 - Gate revenue is collected as a prepaid team gate fee:
 - \$175 for a one-day event
 - \$195 for a two-day event
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Merchandise Sales & Sponsorships

- Merchandise information was previously shared.
 - Sponsorships are arranged on an as-requested basis with local teams and organizations.
-

Additional Documentation

- Tax returns for 2022–2024 were previously provided.
 - There are no full-time employees currently.
 - Standard 1099 forms are issued for contractor compensation.
 - Most recent YTD and prior year bank statements (by month) are attached.
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Contractual Obligations

- No active obligations to teams or municipalities that require specific exit clauses.

Please let me know if you need any clarification or further details.

Best regards,

Chris Florence

Owner Atlanta Fastpitch Company

On Fri, Apr 25, 2025 at 4:49 PM Dominick Ferraro <dferraro@perfectgame.org> wrote:
Terrific thank you Chris and sorry for the inconvenience.

Best,
Dominick

Dominick J. Ferraro
Perfect Game SEC, Managing Partner
Email: dferraro@perfectgame.org
Phone: (864) 447-5777



Perfect Game SEC: Alabama | Georgia | North Carolina | South Carolina | Tennessee | Virginia

From: Atlanta Fastpitch Company <atlantafastpitchcompany@gmail.com>
Sent: Friday, April 25, 2025 4:48:04 PM
To: Dominick Ferraro <dferraro@perfectgame.org>
Subject: [Ext] Re: More Info

Caution: From an external sender. Please take caution.

Good afternoon Dominick!

We are working to pull as much of the requested information together as possible, however this may take a couple of days to get it all together.

On Fri, Apr 25, 2025 at 4:43 PM Dominick Ferraro <dferraro@perfectgame.org> wrote:

Hi Chris, just following up. Thanks!

Best,

Dominick

Dominick J. Ferraro
Perfect Game SEC, Managing Partner
Email: dferraro@perfectgame.org
Phone: (864) 447-5777



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From: Dominick Ferraro
Sent: Thursday, April 24, 2025 3:29 PM
To: Atlanta Fastpitch Company <atlantafastpitchcompany@gmail.com>
Subject: More Info

Chris, sorry but can you answer this to the best of your ability and if already provided then just not it.
Answer the best of your ability.

Financial Overview
Events, Facilities, Customers
Number of Teams and Associated Games Played Per Year (2022-2024 and projected for 2025)
Estimated number of unique participants
Broken down by schedule w Entry fee and # of teams)
Include team/customer lists if possible, any churn and retention data
Region/facilities where games are played, number of games played, including:
Facilities controlled (Names, locations, dates)
Length of contract
Registration process (how do coaches register, when does registration typically happen)
Financials and Organization
Three-year financial history (IS+BS) 2022-2024
Break out by revenue stream (entry, gate, hotels, merch, etc.)
Include 2025 budget/forecast
Include sample key event P&L's
Include any overhead expenses (Rent office, insurance, T&E, etc.)
Gate revenue information (prepaid, cash, cash-less, price per day, etc)
Merchandise Sales information
Sponsorship and partnership detail
Three-year Tax Returns 2022-2024
Current Full-Time Employee Info (titles, salary/wages/job description)
Detail on 1099's used
Most Recent YTD and prior period Annual Bank Statements By Month
Any other detailed info relevant (examples):
Obligations to teams, municipalities, etc. and potential clauses to get out of any given contract and timing

Best,

Dominick

Dominick J. Ferraro

Perfect Game SEC, Managing Partner

Email: dferraro@perfectgame.org

Phone: (864) 447-5777



Perfect Game SEC: Alabama | Georgia | North Carolina | South Carolina | Tennessee | Virginia

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