

From: [RODERICK SKINNER](#)
To: [Dominick Ferraro](#)
Subject: [Ext] RE: [Ext] Fw: Re: [Ext] Re: Introduction
Date: Tuesday, January 7, 2025 7:43:02 PM
Attachments: [image001.png](#)
[image001.png](#)

Caution: From an external sender. Please take caution.

Thanks.

On Tue, 7 Jan, 2025 at 6:02 PM, Dominick Ferraro <dferraro@perfectgame.org> wrote:

To: roderick skinner

Hi James, I believe Dominick spoke to you.

Here is what I can share.

P&L for 2021 to 2024 YTD financials & 2025 budget if available

- number of teams per year - 1709
- number of games per year – 4500 to 5000
- regions covered – All of Eastern North Carolina / Triangle Market
- fields/facilities that are played on with contractual information on rental costs, terms of agreement, number of fields – Dominick has this info
- age ranges covered with average entry fee per age group – 12u, 14u, 16, 18u
- gate fees information (if applicable) - \$175 team gate fee and one day team fee is \$295 = \$470 per team
- merchandise information (if applicable) – 35k annually

Best,

Dominick

Dominick J. Ferraro

Perfect Game SEC, Managing Partner

Email: dferraro@perfectgame.org

Office: (864) 334-8388



Perfect Game SEC: Alabama | Georgia | North Carolina | South Carolina | Tennessee | Virginia

From: RODERICK SKINNER <raskinner@embargmail.com>
Sent: Tuesday, January 7, 2025 5:37 PM
To: Dominick Ferraro <dferraro@perfectgame.org>
Subject: [Ext] Fw: Re: [Ext] Re: Introduction

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On Tue, 7 Jan, 2025 at 4:29 PM, James Choi <jchoi@perfectgame.org> wrote:

To: roderick skinner

Rod,

Attached is the executed NDA.

Can you share any financials or documents that were listed in the initial request?
Let me know what you can provide.

Thanks,
James

From: RODERICK SKINNER <raskinner@embargmail.com>
Sent: Tuesday, January 7, 2025 10:30 AM
To: James Choi <jchoi@perfectgame.org>
Subject: [Ext] Re: Introduction

Caution: From an external sender. Please take caution.

James,

I have signed and attached the NDA. Please confirm that you have received it. If you need anything else please let me know. Thanks.

Rod Skinner

On Mon, 6 Jan, 2025 at 10:18 PM, James Choi <jchoi@perfectgame.org> wrote:

To: dominick ferraro; raskinner@embarqmail.com; mike hinchliffe
Cc: rponger@perfectgame.org

Rod,

Great to meet you. Looking forward to digging in more learning about your business.
Please find our NDA attached, once signed I can provide you with the executed version.

Once executed, below will be the initial request list. I am providing this ahead of time for your awareness.

<!--[if !supportLists]-->• <!--[endif]-->P&L for 2021 to 2024
YTD financials & 2025 budget if available
 <!--[if !supportLists]-->○ <!--[endif]-->number of teams
 per year
 <!--[if !supportLists]-->○ <!--[endif]-->number of games
 per year
 <!--[if !supportLists]-->○ <!--[endif]-->regions covered
 <!--[if !supportLists]-->○ <!--[endif]-->fields/facilities that
 are played on with contractual information on rental costs,
 terms of agreement, number of fields
 <!--[if !supportLists]-->○ <!--[endif]-->age ranges covered
 with average entry fee per age group
 <!--[if !supportLists]-->○ <!--[endif]-->gate fees
 information (if applicable)
 <!--[if !supportLists]-->○ <!--[endif]-->merchandise
 information (if applicable)
 <!--[if !supportLists]-->• <!--[endif]-->Please provide any
 comments or additional information that will be useful for us to review
 as part of the financials as well

Looking forward to digging more. Feel free to reach out with any questions.

Thanks,
James

JAMES CHOI
Head of Finance | Perfect Game



From: Dominick Ferraro <dferraro@perfectgame.org>

Sent: Monday, January 6, 2025 4:35 PM

To: raskinner@embarqmail.com <raskinner@embarqmail.com>; James Choi <jchoi@perfectgame.org>; Mike Hinchliffe <mhinchliffe@perfectgame.org>

Cc: Rob Ponger <rponger@perfectgame.org>

Subject: Introduction

Mike/James,

Could you please initiate the process by drafting a Non-Disclosure Agreement (NDA) and begin gathering team numbers/financial information from Rod to discuss an acquisition and onboarding for a three-year term?

Thank you!

Best,

Dominick

Dominick J Ferraro

Perfect Game SEC, Managing Partner

Email: dferraro@perfectgame.org

Office: (864) 334-8388



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| Virginia

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